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                 IN THE UNITED STATES DISTRICT COURT
                FOR THE NORTHERN DISTRICT OF ILLINOIS
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                           WESTERN DIVISION
 3 CITY OF ROCKFORD,
                                     Docket No. 17 C 50107
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                                   ) Rockford, Illinois
                     Plaintiff,
                                      Tuesday, January 30, 2018
                                      1:30 o'clock p.m.
 5 v.
 6 MALLINCKRODT ARD, INC.,
   et al.,
                    Defendants.
 8
                      TRANSCRIPT OF PROCEEDINGS
 9
                BEFORE THE HONORABLE IAIN D. JOHNSTON
10 APPEARANCES:
11 For the Plaintiff:
                             HAVILAND HUGHES
                               (201 South Maple Avenue,
12
                               Suite 110,
                               Ambler, PA 19002) by
                               MR. DONALD E. HAVILAND, JR.
13
14
                               MEYERS & FLOWERS, LLC
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15
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16
                               MR. JONATHAN P. MINCIELI
17
                               CITY OF ROCKFORD
                               DEPARTMENT OF LAW
18
                               (425 East State Street,
                               Rockford, IL 61104) by
19
                               MR. IFEANYICHUKWU C. MOGBANA
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    For the Defendant
                             BRYAN CAVE LLP
    Mallinckrodt ARD, Inc.:
                              (211 North Broadway,
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                               St. Louis, MO 63102) by
22
                               MR. HERBERT R. GIORGIO
                               (1201 West Peachtree Street,
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                               14th Floor,
                               Atlanta, GA 30309) by
                               MR. GEORGE P. WATSON
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| 1       |                                     | WILLIAMS McCARTHY LLP (120 West State Street,   |
|---------|-------------------------------------|---|
| 2       |                                     | Rockford, IL 61105) by MR. SCOTT C. SULLIVAN  |
| 3       | For the Defendants                  | SKADDEN ARPS SLATE MEAGHER & FLOM   |
| 4       | United BioSource<br>Corporation and | (155 North Wacker Drive,<br>Suite 2700,   |
| 5       | Express Scripts:                    | Chicago, IL 60606) by MR. ERIC J. GORMAN  |
| 6       |                                     | (4 Times Square,<br>New York, NY 10036) by  |
| 7       |                                     | MR. MATTHEW M. MARTINO  |
| 8       | Also Present:                       | MR. DAVID HUNDLEY<br>Counsel for MSP Plaintiffs   |
| 9<br>10 | Court Reporter:                     | HEATHER M. PERKINS-REIVA<br>327 South Church Street<br>Rockford, IL 61101<br>(779) 772-8309 |
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- 1 (The following is from a tape-recording of proceedings:)
- THE CLERK: Calling 17 CV 50107, City of Rockford v.
- 3 Mallinckrodt ARD, Inc., et al.
- 4 THE COURT: All right. Hold on one second. I need
- 5 to make a scorecard again.
- 6 All right. Let's have people step up and get
- 7 appearances. Plaintiff on that side, Defendants on that side.
- 8 MR. MOGBANA: Good morning, Judge. Ifean Mogbana for
- 9 the City of Rockford.
- 10 THE COURT: Good morning, Mr. Mogbana -- or good
- 11 afternoon, Mr. Mogbana.
- MR. HAVILAND: Good morning, your Honor. Don
- 13 Haviland for the City of Rockford.
- 14 THE COURT: Hold on one second.
- 15 Okay.
- MR. MINCIELI: Jonathan Mincieli, Meyers & Flowers,
- 17 for the City of Rockford.
- 18 THE COURT: Where did you go? There you are.
- 19 Okay.
- MR. HUNDLEY: Good afternoon, your Honor. David
- 21 Hundley on behalf of the MSP Plaintiffs in the related case
- 22 that's part of the motion in front of you this morning.
- THE COURT: You know what is going to be a problem?
- 24 When just the attorney list goes on double digits -- eight
- 25 pages -- or nine pages.

- Okay. What was that again?
- 2 MR. HUNDLEY: David Hundley, H-u-n-d-l-e-y.
- 3 THE COURT: Hundley, okay.
- 4 MR. HUNDLEY: Okay.
- 5 THE COURT: All right. For the -- we will call
- 6 you the "new folks."
- 7 MR. HUNDLEY: Fair enough.
- 8 THE COURT: MSP. Okay.
- 9 MR. SULLIVAN: Good afternoon, your Honor. Scott
- 10 Sullivan for the Mallinckrodt Defendants.
- 11 THE COURT: Good afternoon, Mr. Sullivan.
- MR. WATSON: Tom Watson from Bryan Cave for the
- 13 Mallinckrodt Defendants.
- 14 MR. GIORGIO: Good afternoon, your Honor. Herb
- 15 Giorgio, Bryan Cave, for the Mallinckrodt Defendants.
- MR. GORMAN: Good afternoon, your Honor. Eric
- 17 Gorman, Skadden Arps, on behalf of the Express Scripts
- 18 Defendants.
- 19 THE COURT: Hold on one second.
- 20 MR. MARTINO: Good afternoon. Matthew Martino from
- 21 Skadden Arps on behalf of the Express Scripts Defendants.
- 22 THE COURT: Okay. So we have got Mallinckrodt,
- 23 Express Scripts. That's on that.
- Then we have the City of Rockford and then the new
- 25 folks.

- 1 First thing -- I have got to find something easy to
- 2 do. I had something easy to do. We had a briefing schedule
- 3 cooking, but that might go sideways now.
- I can't rule on the motion to transfer. That has got
- 5 to be ruled on by Judge Kapala, unless you consent to me, and
- 6 I don't think that's going to happen.
- 7 Can we talk about it a little bit? So you filed in
- 8 California.
- 9 MR. HUNDLEY: Correct, Judge.
- 10 THE COURT: Mr. Hundley, you filed in California.
- 11 Which district?
- 12 MR. HUNDLEY: The Central District.
- 13 THE COURT: Okay. The Central District. It is filed
- 14 there. It is removed to the Northern District of Illinois
- 15 by -- who filed that motion?
- MR. HUNDLEY: The Defendants.
- 17 MR. WATSON: We filed a motion to transfer -- the
- 18 Defendants jointly filed a motion to transfer under the
- 19 first-to-file doctrine.
- THE COURT: Okay.
- 21 MR. WATSON: And so it was moved to Illinois.
- 22 THE COURT: In that whatever was filed, did it
- 23 specify eastern or western division?
- 24 MR. WATSON: I don't believe that it specified either
- 25 way. I think it said Northern District of Illinois. It gave

- 1 the case citation and talked about the Rockford v.
- 2 Mallinckrodt and Express Scripts cases.
- 3 THE COURT: Okay.
- 4 MR. WATSON: And --
- 5 THE COURT: Was it your intent to bring it here, or
- 6 poor Judge Alonso probably was thinking, "Well, what did I do
- 7 wrong to catch this?"
- 8 MR. WATSON: It was our intent to bring it here.
- 9 THE COURT: Okay. Just checking.
- 10 MR. WATSON: Because we were trying to -- the whole
- 11 idea was judicial efficiencies and economies of scale,
- 12 judicial economy, and so on and so forth, and to make sure we
- 13 didn't end up with inconsistent rulings. So we wanted it in
- 14 front of the same court is the bottom line.
- 15 THE COURT: Okay. All right. Judge Alonso is an
- 16 excellent judge. He is a good Blackhawks fan, and he has good
- 17 taste in music.
- 18 So you don't want to be in front of Judge Alonso or
- 19 you do?
- MR. GORMAN: No, Judge, I think when the assignment
- 21 first came out, because of the geographical interests of my
- 22 client and those attorneys involved, we were a bit seduced by
- 23 the idea of our assignment to Chicago, which is why we didn't
- 24 initially agree to the motion.
- 25 But upon reflection, I think that the intent of the

- 1 California court's order certainly is to have the cases
- 2 litigated together. So we don't intend to file any sort of
- 3 opposition or to further oppose the --
- 4 THE COURT: Okay. All right. I will break the news
- 5 to Judge Kapala.
- 6 All right. So, good, that turned out to be easy.
- 7 What are you cooking up as far as a response
- 8 to -- now that the case is going to be here -- I haven't
- 9 looked at it in detail. Are we going to have more motions?
- 10 Do you want to have them joined? Do they need to be slightly
- 11 tweaked? Do we need a whole new briefing schedule? What are
- 12 your thoughts?
- MR. WATSON: And I'm speaking for Mallinckrodt right
- 14 now, and so I will let Express Scripts speak for themselves.
- 15 Our thought -- well, first of all, we had filed a
- 16 motion to dismiss in this case. Under the current schedule as
- 17 was set in California and transferred to Chicago, and I guess
- 18 now will be reassigned to here, our motions in that case are
- 19 due on the 23rd of February, and we are perfectly willing and
- 20 able to meet that date, unless there is going to be some
- 21 consolidation or -- I don't know whether the MSP Plaintiffs
- 22 intend to file any amended complaint before then, but we are
- 23 ready to go on that. We can file it by that deadline.
- THE COURT: Okay.
- 25 MR. WATSON: We do think it makes sense to line up

- 1 the responses, though, to try to get the briefs on the same
- 2 schedule.
- 3 THE COURT: Yes.
- 4 MR. WATSON: And we, at least from our perspective,
- 5 are willing to give the Rockford Plaintiffs more time, if
- 6 that's what's necessary, to get that done, and we have not
- 7 talked to them about a briefing schedule yet.
- 8 THE COURT: Okay.
- 9 MR. HAVILAND: Your Honor, Don Haviland for the City
- 10 of Rockford.
- 11 So we have amended our complaint, as the court may
- 12 have seen. We added a Plaintiff called "Acument" --
- 13 THE COURT: Yes.
- 14 MR. HAVILAND: -- who has a substantial stake in the
- 15 case. We don't intend to amend again, and I don't think that
- 16 consolidation is in the cards for us. The MSP Plaintiffs'
- 17 case is different in terms of their standing. Their role in
- 18 this case is different from Rockford and Acument. Their
- 19 allegations were gleaned off of ours, so there is some
- 20 parallel. I don't disagree that we should have those briefs
- 21 move pace.
- 22 We have the motion to dismiss of the Defendants, and
- 23 we are currently preparing our opposition, which I think is
- 24 about that time frame that they would be filing the motion
- 25 against the MSP Plaintiffs.

- 1 So we are probably looking, if you adopt that
- 2 schedule, at about a month delay, which puts the hearing off
- 3 into the summertime.
- 4 But I would be amenable --
- 5 THE COURT: There will be a hearing, just so you
- 6 know.
- 7 MR. HAVILAND: Okay.
- 8 THE COURT: I'm not ruling on it. Judge Kapala -- it
- 9 will get put on Judge Kapala's giant stack, and he will rule
- 10 on it.
- MR. HAVILAND: So our briefing probably goes to about
- 12 April, May, and then the matter will be ready for a ruling by
- 13 the court.
- 14 Yes, our response is due March 5th currently, per the
- 15 court's order, and replies due April the 3rd. So if the
- 16 defense were to file on February the 23rd, and we backed up
- 17 our opposition to the end of March, we could put the replies
- 18 to the end of April just to stay on track.
- MR. WATSON: I think that's right.
- 20 MR. HAVILAND: I would note that there are some
- 21 differences in the case in terms of Express Scripts. We have
- 22 an array of Express Scripts companies, the MSP Plaintiffs. I
- 23 don't know if that is going to necessarily impact the motions,
- 24 but I'm sure Express Scripts will raise that for the court in
- 25 their papers.

- 1 THE COURT: I was going to ask them what their view
- 2 was.
- 3 Express Scripts, what do you --
- 4 MR. GORMAN: We have no objection to that schedule.
- 5 That works for us.
- 6 THE COURT: What I would really like to avoid is
- 7 having the Defendants start looking at things and they look at
- 8 a slightly different method. I'm not saying that in a
- 9 pejorative way. It is just when you have had the opportunity,
- 10 you start thinking about it, you start putting pen to paper,
- 11 and you go, "It is kind of a little different. I want to
- 12 do -- I'm viewing things, I'm viewing litigation differently,"
- 13 and then you want to file something different.
- 14 If we just scrap the briefing schedule, we are not
- 15 going to lose any ground on anything, you are not going to
- 16 lose your place in line, and we can start up with a whole new
- 17 briefing schedule, if that makes sense. I'm just throwing it
- 18 out there. I don't want to make any additional -- I don't
- 19 want to make any additional work for anybody, but what I don't
- 20 want happening is midstream all of a sudden we start amending
- 21 briefings and we end up taking longer than we would have if we
- 22 would have just started from scratch again.
- MR. HAVILAND: If it is helpful, your Honor, from the
- 24 City's perspective, we don't intend to amend the complaint
- 25 again. We spent some time on that amendment.

- 1 THE COURT: Okay.
- 2 MR. HAVILAND: We had the first motion to dismiss to
- 3 guide us, and of course we added a new client, and that's
- 4 going to be the sum total for this point. So we have their
- 5 motion to dismiss. So I don't think there is going to be any
- 6 changes.
- 7 THE COURT: And the motion to dismiss isn't going to
- 8 change at all with the addition of the new Plaintiff?
- 9 MR. WATSON: Well, our motion to dismiss reflected
- 10 the new Plaintiff in the Rockford case. I don't foresee any
- 11 changes that would need to be made to the Rockford briefing as
- 12 a result of the MSP complaint.
- THE COURT: Okay.
- 14 MR. WATSON: If MSP, as I said earlier, wants to
- 15 amend their complaint for whatever reason, that might change
- 16 something, but I can't envision how it would possibly change
- 17 what we have already said in our Rockford motion to dismiss.
- THE COURT: Does MSP have any inkling on filing an
- 19 amended complaint?
- MR. HUNDLEY: Judge, I wish I could report that with
- 21 specificity. I have jumped into this, being the Chicago
- 22 lawyer in our group, so I can't say one way or the other.
- I know that we have made some amendments with regard
- 24 to just more sort of housekeeping matters as it relates to the
- 25 Plaintiff entities.

- 1 So I can't say right now if those have already been
- 2 made in this particular case. I believe that they have. So
- 3 my guess is that we do not intend to file an amendment.
- 4 THE COURT: Okay. So tell me your folks' proposed
- 5 briefing schedule. How do you want to handle it? It sounds
- 6 like you are all in agreement. We can do it this way. I'm
- 7 not going to force dates on you right now because there is too
- 8 many lawyers, too many calendars. Why don't you look at it
- 9 and tell me. You start proposing what it looks like, and we
- 10 will go with that.
- MR. HAVILAND: So, again, your Honor, for the City of
- 12 Rockford, we are prepared to file our opposition on March the
- 13 5th. Any additional time is not going to make a difference in
- 14 our world.
- 15 If Mallinckrodt wants to hold the schedule from
- 16 California, I guess we are going to key off of that in terms
- 17 of the two rounds of briefs.
- 18 THE COURT: All right. And you want to use that
- 19 February 23rd date and jump off of that?
- MR. WATSON: We are fine -- we are fine with filing
- 21 on the 23rd and keying the responses off of that date and the
- 22 reply off of that date.
- 23 THE COURT: Okay. And what's your -- I have a reply
- 24 date for you to the 3rd, April 3rd?
- 25 MR. WATSON: April 3rd. I think it is, yes,

- 1 March 5th and April 3rd.
- THE COURT: That's correct. I got it. Okay.
- 3 April 3rd.
- 4 So 2/23/2018 for that motion.
- 5 And then how much time to respond to the motion?
- 6 MR. HAVILAND: Your Honor, consulting the electronic
- 7 calendar to my left, I see --
- 8 THE COURT: That's why you print them out. Never
- 9 bring your -- just print them out when you come in.
- 10 MR. HAVILAND: The 30th falls on a Friday, of March,
- 11 and then April 30th is a Monday. So that avoids some weekends
- 12 in terms of pushing back, roughly, three and a half weeks.
- 13 THE COURT: Okay. So what day do you want?
- 14 MR. HAVILAND: I just proposed March 30th and
- 15 April the 30th, March 30th for the oppositions, April 30th for
- 16 the replies.
- 17 THE COURT: Does that work?
- 18 MR. WATSON: That's fine with us.
- 19 THE COURT: March 30th, 2018.
- 20 April 30th for replies.
- 21 All right. We have got a new party in one case, a
- 22 whole new case. What type -- I don't know if that changes any
- 23 of your initial disclosures, maybe a little bit, tweaks it a
- 24 little bit.
- 25 What do we do for initial disclosures with the new

- 1 Plaintiffs?
- 2 MR. HAVILAND: So we have done our disclosures. Your
- 3 Honor's order was clear about that. And from both Acument's
- 4 standpoint and Rockford's, we have amended, and then we have
- 5 done the disclosures for Acument. So we are done.
- 6 THE COURT: Okay.
- 7 MR. WATSON: And in Mallinckrodt, we filed our
- 8 disclosures, and I don't foresee any changes that will be
- 9 needed to the disclosures we did for Rockford because of MSP.
- 10 THE COURT: Okay.
- 11 MR. WATSON: We have not done an MSP disclosure.
- 12 THE COURT: Okay. All right.
- MR. GORMAN: That's the same for the Express Scripts
- 14 Defendants.
- 15 THE COURT: Okay. New folks, what are you looking at
- 16 as far as 26(a)(1) disclosures? When can you get those over
- 17 to the Defendants?
- 18 MR. HUNDLEY: I'm thinking, Judge, if you could give
- 19 us like somewhere in the neighborhood of 21 days? That would
- 20 be the 20th of February.
- 21 THE COURT: February 28th, 2018, 26(a)(1)s.
- 22 Okay. Anybody anticipate anybody else joining the
- 23 fray?
- 24 MR. HAVILAND: Not in this case, your Honor, but we
- 25 have made clear to the court and to the Defendants we do

- 1 represent other clients, municipalities, third-party payors.
- 2 At this point, we don't want to turn the pleadings into a
- 3 never-ending case of amendments, but those clients are making
- 4 decisions about what to do.
- 5 You see that with Acument, it is a Detroit-based
- 6 company that has operations in Belvidere, down the road.
- 7 That's where their HR is. So it made a lot of sense to have
- 8 them join here.
- 9 There may be other cases filed in state court since
- 10 some of those clients have smaller claims, but we would talk
- 11 with the Defendants first about coordinating all efforts here.
- 12 The intent is not to get ahead of this case or to conflict
- 13 with it, but we have got our clients that are dealing with
- 14 this situation on a granular basis. I just wanted to echo
- 15 what I said to the defense all along, that we have those
- 16 clients that we are representing, and this is the case that we
- 17 are proceeding with on a class-wide basis.
- THE COURT: Okay. What are your guys' thoughts?
- 19 MR. WATSON: Other than what counsel just said, we
- 20 don't have any knowledge of any other potential cases being
- 21 filed.
- 22 MR. HAVILAND: And we haven't heard of any either,
- 23 your Honor, outside of the parties represented here.
- 24 THE COURT: It has been a while since I looked at
- 25 your motions to dismiss. I know they are -- Judge Rowland

- 1 uses the word "fulsome."
- What were the issues?
- 3 MR. WATSON: Well, in the first one, from the
- 4 Mallinckrodt standpoint, was Illinois Brick, which I think we
- 5 talked about a lot the last time --
- 6 THE COURT: Yes.
- 7 MR. WATSON: -- and the whole standing issue.
- 8 And then there were failure-to-state-a-claim
- 9 arguments with respect to both the distribution system
- 10 arguments and their arguments relating to the acquisition of
- 11 an allegedly competing drug.
- 12 And then with respect to the state law antitrust
- 13 claims, there are standing arguments and some substantive and
- 14 procedural arguments depending on the state.
- And then RICO, it was essentially failure to
- 16 state -- or to prove our alleged enterprise and causation,
- 17 various failure-to-state-a-claim arguments.
- 18 THE COURT: Okay.
- MR. GORMAN: For Express Scripts, your Honor, we
- 20 moved on many of the same grounds. In addition, we moved to
- 21 dismiss the breach-of-contract claim that Rockford has brought
- 22 against Express Scripts, Inc.
- 23 THE COURT: I'm going to kick myself for asking this:
- 24 Other than 26(a)(1) disclosures, do you want to move forward
- 25 with discovery; and, if so, on what issues? Do you want to

- 1 phase it, do you not want to phase it, both as far as
- 2 procedure and subject matter?
- 3 MR. HAVILAND: The good news is, your Honor, we have
- 4 made progress. When we were last in front of you, we thought
- 5 we were going to get a motion from the foreign company, the
- 6 PLC, that would have raised jurisdictional discovery issues.
- 7 So we did not get a 26(b)(2) motion or a 12(b)(2) motion. So
- 8 that's off the table.
- 9 When I last spoke with the court, I framed it as
- 10 three different buckets that we were interested in, that I
- 11 think are very simple and straightforward and actually go to
- 12 the issues that we just raised, and I will make that point.
- The number one group of documents is the contracts
- 14 between the Defendant parties, beginning with the 2007
- 15 contract. I believe there was an amendment in '08. And then
- 16 there may or may not have been extensions of those agreements.
- 17 And I think they are readily available.
- 18 Why they would be helpful at this juncture while we
- 19 are in the Rule 12 is a lot of the motion arguments go to what
- 20 those contracts mean and the distribution system, and I think
- 21 that would answer a lot of questions for all the parties.
- Obviously, the court saw the motion by Express
- 23 Scripts to seal the contract with Rockford. We didn't weigh
- 24 in on that at the time, but we do believe that there is
- 25 portions of that contract that should be publicly revealed.

- 1 But we have that contract, and obviously ESI has it. But we
- 2 are interested in the contracts between these parties because
- 3 it is going to help with standing. We argue that Rockford
- 4 buys direct through Express Scripts because the drugs come to
- 5 our employees through Curascript, through some consignment or
- 6 other basis for the manufacturer, and this agreement has been
- 7 around since 2007, so it is over ten years.
- 8 It is a finite request.
- 9 THE COURT: Let me pause you right there.
- 10 MR. HAVILAND: Yes.
- 11 THE COURT: So are you saying you need the contracts,
- 12 amendments, extensions -- contract issues -- to respond to the
- 13 motion to dismiss?
- 14 MR. HAVILAND: I don't need them. I think our
- 15 allegations cover that. But they are raising factual issues
- 16 that go to the contracts, and I do think it advances the cause
- 17 of the court to get them sooner rather than later.
- 18 THE COURT: Okay.
- 19 MR. HAVILAND: The two other issues I raised with the
- 20 court before were the FTC file documents that led to the
- 21 settlement with the FTC for 100 million, and, more
- 22 importantly, the licensure of Synacthen, a competitive
- 23 product. We don't have eyeballs from the Plaintiffs' vantage
- 24 as to where that license is, and it is important for antitrust
- 25 arguments that that product be licensed and to know where it

- 1 is going, to know what it is doing in terms of its sales or
- 2 coming to fruition.
- 3 Then finally is the Retrophin-Shkreli documents.
- 4 That's the company, your Honor will remember, that tried to
- 5 buy Synacthen before Mallinckrodt came in. Both of those
- 6 cases, the FTC case and the Retrophin case, were settled by
- 7 Mallinckrodt, and we believe that those files are finite,
- 8 available.
- 9 I reread the transcript this morning, your Honor, of
- 10 our hearing, and you framed it as this: If it was ten servers
- 11 worth of information, that would be one thing, but if it was
- 12 some files in Iron Mountain, then my sense is you would be
- 13 more inclined to allow us to move forward so we can move
- 14 forward on discovery.
- 15 It all comes down to burden and proportionality at
- 16 this point. If those files are available, we would just as
- 17 soon get started.
- 18 THE COURT: Okay. Three wholly different types of
- 19 documents here. Contracts, amendments, agreements,
- 20 extensions, I would think that shouldn't be too hard.
- 21 MR. WATSON: Well, let's start with the contracts.
- 22 THE COURT: That seems like the easiest one to start
- 23 with. Go ahead.
- 24 MR. WATSON: It is our position that the motions to
- 25 dismiss should be decided on the allegations, and if you start

- 1 producing selected documents that they would like to use in
- 2 responding to the motion to dismiss --
- 3 THE COURT: That's why I asked the question.
- 4 MR. WATSON: -- it opens up a can of worms because
- 5 there are, obviously, documents we would then want to use to
- 6 respond to those, and then I think you go well beyond a motion
- 7 to dismiss.
- 8 THE COURT: Well, now you are in a summary judgment.
- 9 So you have got to get your statements of fact, and you get
- 10 your responses, and then all of what we have done is thrown
- 11 out the window.
- MR. WATSON: So that's our position on those.
- 13 THE COURT: Okay.
- 14 MR. WATSON: And then the second grouping, as I
- 15 understand it, is the FTC and Retrophin litigation. I group
- 16 those two together. Our position remains, as it was before,
- 17 that we shouldn't have to produce that material until after
- 18 the court decides that the Defendant -- excuse me, that the
- 19 Plaintiffs have stated a plausible claim.
- 20 We think we have very good arguments in our motion to
- 21 dismiss, and your Honor last time said that all Defendants say
- 22 that, but the fact of the matter is that we believe that the
- 23 law is going to support us here, and there are certain costs
- 24 associated with those documents if we end up having to produce
- 25 them, namely that there were different law firms involved in

- 1 both of those matters.
- Now, you may ask why that matters, and it matters
- 3 because if we are going to turn them over now, we are going to
- 4 have to review them ourselves and incur costs that we wouldn't
- 5 have incurred if we prevail on the motion to dismiss, without
- 6 those documents ever having been produced.
- 7 I think we talked -- or I talked a fair amount last
- 8 time about the fact that Twombly itself arose in the antitrust
- 9 context and a lot of it had to do with the fact that discovery
- 10 costs can get out of hand very quickly in an antitrust case,
- 11 and for that reason Plaintiffs should be forced to prove that
- 12 they have alleged plausible claims before discovery begins.
- So we would argue that there should not be any
- 14 discovery at this point, other than what has already been
- 15 undertaken, the Rule 26, until a ruling on the motion to
- 16 dismiss.
- 17 THE COURT: Okay. So I wrote to myself "Where are
- 18 the documents kept, how are they kept, how much?"
- Where, you answered, different firms, and we all know
- 20 that it is not just the --
- 21 MR. WATSON: Let me clarify that just so the record
- 22 is clear. There were different law firms that handled it.
- 23 There is an e-Discovery firm that is holding the documents
- 24 right now.
- 25 THE COURT: Which e-Discovery firm, if you know?

- 1 MR. WATSON: Greensfelder.
- 2 THE COURT: Okay. All right. I do a lot of ESI
- 3 stuff, discussions, CLEs, that kind of thing. I know
- 4 Greensfelder is involved in all those things. At the CLEs,
- 5 when people start talking about their cases, I just get up and
- 6 make sure I don't want to get conflicted out. All right.
- 7 So let's talk about volume of the FTC and the
- 8 licensure issue. We know where they are at. We have got them
- 9 at some firms. We have got Greensfelder has some. What's the
- 10 volume?
- 11 MR. WATSON: Honestly, off the top of my head, I
- 12 can't tell you what the volume is. It is a lot, but it is
- 13 available electronically. I don't want to mislead the court.
- 14 THE COURT: Sure.
- MR. WATSON: We are able to produce it. It is not a
- 16 warehouse that's full of hard copies of documents.
- 17 THE COURT: Okay.
- MR. WATSON: You know, there is going to be
- 19 additional storage costs, obviously, if we have to produce it,
- 20 but it is -- both of those sets of documents, as I understand
- 21 it, are available in electronic format.
- 22 THE COURT: Okay. You get to go to school on what
- 23 happened before, and the costs primarily are being borne in
- 24 that case, luckily, for you.
- 25 So I'm going to bounce back to you folks, and that's

- 1 why I asked, do you -- I said -- I think I said do you need
- 2 the contract documents to respond. You said no or you didn't
- 3 think so. Again, I don't want to -- we have got a whole
- 4 briefing schedule going. You said yourself you don't want to
- 5 end up in a never-ending-pleadings battle.
- If those documents get attached, and then they want
- 7 to respond with documents in the reply, well, now it is going
- 8 to get converted to a summary judgment motion, and now the
- 9 whole thing is a complete waste of time because they have to
- 10 do their statement of facts under 56.1, you have to respond,
- 11 they have to respond to yours and then any additional ones you
- 12 raised. And then it will be June, and we will be doing
- 13 pleadings.
- 14 MR. HAVILAND: So it is not a need, your Honor,
- 15 because I believe that the complaint is well-detailed.
- 16 THE COURT: Okay.
- 17 MR. HAVILAND: It describes the product market. It
- 18 describes the competition.
- I have reviewed the arguments because, obviously, we
- 20 are preparing our opposition. There is a debate about the
- 21 market. There is a debate about competition, is there harm to
- 22 competition. We've alleged that. They say it is a facial
- 23 conclusory allegation. And so we are going to brief that, and
- 24 the court is going to be presented with that.
- The files that we are talking about help to answer

- 1 those questions. The FTC was faced with the same issues in
- 2 charging Mallinckrodt as a monopolist. Retrophin was arguing
- 3 "You took the product when we wanted it." So there is a
- 4 competitor arguing that "We didn't get the product. We would
- 5 have been able to bring it to market." And as I read their
- 6 papers, they are arguing those factual positions.
- 7 So I do step back, like the court suggested.
- 8 Rule 12, they don't get to do that, but they are doing that.
- 9 So I'm here now knowing that we are fighting these factual
- 10 issues.
- So the way I want to respond to the court is we are
- 12 going to get there. I believe we are going to get there
- 13 because some of the things that they argued in the first round
- 14 of dismissals they are not arguing here. Express Scripts, for
- 15 instance, is not arguing a lack of directness on the part of
- 16 Rockford. We thought we would have that issue with them. We
- 17 don't. They are not arguing that Acument isn't indirect under
- 18 Tennessee law. I thought we would have that issue. We don't.
- 19 So there are some issues that have gone away, meaning
- 20 we are further along to getting a Rule 12 than we were the
- 21 last time. We want to get moving. We are now almost a full
- 22 year in this case, and we are getting calls from clients
- 23 wondering where we are moving.
- I realize there is a process, and we have been
- 25 discussing that. I'm trying to give the court a couple of

- 1 truncated areas that we can start reviewing it, no substantial
- 2 burden to the defense. Since they are collected, and we all
- 3 know Greensfelder and these vendors, at some point that gets
- 4 transferred to us on our nickel, if you will. We are hosting.
- 5 We are dealing with the issue of having to review.
- 6 We would rather start that now than start in June
- 7 because we are going to be that much further behind when it
- 8 comes to setting that deadline. I think my colleague
- 9 Mr. Flowers said 14 months, and the question was when do we
- 10 start.
- 11 So if there is not a substantial burden, and the
- 12 documents are electronically available, and they will advance
- 13 the case, I hear what your Honor says, if we want to use them,
- 14 we are going to convert it, but we don't know what the replies
- 15 are yet when we frame the argument as I just did, and they may
- 16 go there, in which case we can point the court to what the FTC
- 17 did and Retrophin did.
- But I want to get started sooner than later. We are
- 19 now almost a full year, and I think that these three areas are
- 20 very simple, focused areas to begin discovery. We are not
- 21 asking any of these companies to go back into their files.
- 22 THE COURT: So just to beat this dead horse one more
- 23 time, if you don't need it --
- MR. HAVILAND: Right.
- 25 THE COURT: -- the purpose of you wanting to proceed

- 1 on those three specific areas is for speed of the case, not
- 2 going to be used for responses to the motions, right?
- 3 MR. HAVILAND: Correct, your Honor.
- 4 THE COURT: Okay.
- 5 MR. HAVILAND: Unless the replies interject a factual
- 6 issue, in which case we would have to make that call whether
- 7 we would want to go outside that record.
- 8 THE COURT: If they do a reply and they start
- 9 throwing in new evidence outside, well, then that's dirty
- 10 pool, right? I don't think they are going to do it.
- Then you are going to come back, and you are going to
- 12 want to surreply, and you are going to want a rejoinder, and
- 13 then we will be in August, and we still haven't finished where
- 14 we are at.
- MR. HAVILAND: I hear you, your Honor.
- MR. WATSON: Can I add one thing in response to the
- 17 speed argument? I will just remind the court that we filed a
- 18 motion to dismiss back in August. Rather than responding,
- 19 they filed an amended complaint. When we were about ready to
- 20 file our motion to dismiss the amended complaint, they filed a
- 21 second amended complaint.
- 22 So I submit that that's why we are seven months down
- 23 the road, not because of anything that the Defendants did or
- 24 didn't do, and that's perfectly within their rights, but then
- 25 they shouldn't be here complaining that we are six months down

- 1 the road and there hasn't been any discovery.
- 2 THE COURT: Okay. The Shkreli documents, where are
- 3 they? How much are -- what's the volume? What's the status
- 4 of them?
- 5 MR. WATSON: Well, the Shkreli documents are what we
- 6 called the "Retrophin documents." I assume that's what's
- 7 being referred to, the documents from that case, which is the
- 8 civil action. I'm not aware of any Shkreli specific
- 9 documents.
- 10 THE COURT: That's the moniker he is using. You can
- 11 call them "Retrophin." I don't care, just as long as I know
- 12 it in my head.
- MR. WATSON: Right. I just want to make sure we are
- 14 talking about the same thing.
- 15 THE COURT: Are you talking about the same documents?
- MR. HAVILAND: That's correct.
- 17 THE COURT: Okay.
- MR. HAVILAND: We had talked about the Shkreli
- 19 criminal case. He has been prosecuted. He is in jail.
- We are talking about the Retrophin case.
- MR. WATSON: Right, yes.
- 22 THE COURT: Okay. All right. So we are talking
- 23 about volume, location, how they are kept, if you know.
- MR. WATSON: It is the same. When I was answering a
- 25 moment ago about FTC, I was talking out --

- 1 THE COURT: It would have been all there. Okay.
- 2 MR. WATSON: Right.
- 3 THE COURT: Okay. I will allow requests to produce
- 4 on contracts, amendments, extensions. I will allow that to go
- 5 forward on written discovery.
- On the other two subjects, I need more information.
- 7 So talk to whoever you need to talk to at Greensfelder. I
- 8 need to know volume, megabytes, gigabytes, terabytes.
- 9 Greensfelder, this is what they do. I'm sure they are kept in
- 10 ways that can be sliced, diced, and all kinds of things, and
- 11 maybe they are using TAR and all kinds of fun tools to figure
- 12 out responsive documents, but I need to know the volume, all
- 13 right?
- 14 And then not just the volume, the manner in which
- 15 they are kept, any burdensomeness, costs to transfer,
- 16 warehousing, that kind of stuff, I need to know that so I can
- 17 make an informed decision.
- MR. HAVILAND: Okay. And, your Honor, if I may, the
- 19 Plaintiffs are willing to bear the cost once the production is
- 20 ready. It obviously becomes our discovery burden. We are
- 21 ahead of ourselves on that with the Rule 12 motion pending.
- 22 So if we can understand that cost component well enough, we
- 23 might be able to make it easier to transfer.
- 24 THE COURT: Okay. There is nothing to stop you folks
- 25 from talking.

- 1 MR. HAVILAND: Yes. Thank you.
- THE COURT: Okay. So you will get written out. You
- 3 will respond. That will take you to March-ish.
- 4 Let's have a status, if everybody is available,
- 5 March 15th, say at 1:30. You will be in the middle of
- 6 briefing. All 26(a)s will be out. I assume written discovery
- 7 will be out and either responded to or better sense, and then
- 8 we will talk to you about those issues that I just addressed,
- 9 and we will figure out what, if anything, additional we will
- 10 do while this is pending, while the motions are all being sent
- 11 to Judge Kapala.
- MR. HAVILAND: That date is fine for Plaintiffs, your
- 13 Honor.
- 14 THE COURT: Does that work?
- 15 Does that work?
- 16 MR. WATSON: That is fine for Defendants as well.
- 17 THE COURT: Mr. Sullivan, does that work for you?
- 18 MR. SULLIVAN: Yes.
- 19 THE COURT: Okay. All right. That's what we will
- 20 do. That will be the plan. Hopefully, the door is shut and
- 21 we have no other folks in the case until we meet on
- 22 March 15th, okay?
- 23 Anything from the Defendants?
- MR. WATSON: No. Thank you, your Honor.
- 25 Anything from the Plaintiffs?

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             MR. HAVILAND: No, your Honor.
 2
              THE COURT: Okay. Have a good day, everybody.
       (Which were all the proceedings heard.)
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 4
                               CERTIFICATE
 5
      I certify that the foregoing is a correct transcript from
    the digital recording of proceedings in the above-entitled
 6
    matter to the best of my ability, given the limitations of
 7
 8
    using a digital-recording system.
 9
    /s/ Heather M. Perkins-Reiva
10
                                           February 12, 2018
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    Heather M. Perkins-Reiva
                                           Date
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    Official Court Reporter
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